

(TXLW\ LQ \$WKOHWLFV

,QVWLWXWLRQ ,QIRUPDWLRQ

,QVWLWXWLRQ 1RUWKHDVW 7H[DV &RPPXQLW\ &ROOHJH

8VHU , ' (

5HJLVWUDWLRQ

5HTXLUHG ILHOGV DUH LQGLFDWHG ZLWK DVWHULVNV

1RUWKHDVW 7H[DV &RPPXQLW\ &ROOHJH

)LUVW 1DPH 7RQL

/DVW 1DPH /D%HII

7LWOH 'LUHFWRU ,QVWLWXWLRQDO (IIHFWLYHQHV 5HVHDFK

\$GGUHV 3 2 %R[

\$GGUHV

&LW\ 0W 3OHDVDQW

6WDWH 7;

=LS

3KRQH

([WHQVLRQ

)D[

(PDLO \$GGUHV

&RQILUP (PDLO \$GGUHV

&RPPHQW

3OHDVH XVH WKLV ER[LI \RX ZRXOG OLNH WR SURYLGH DGGLWLRQDO FRQWURUHDFK \RX LI WKHUH DUH TXHVWLRQV DERXW \RXU VXUYH\ \$OVR LI WKH SOHDVH SURYLGH WKH QDPH DQG FRQWDFW LQIRUPDWLRQ IRU WKH SHUVRQ GHVN VWDII RQO\ ,W ZLOO QRW EH VHHQ E\ WKH SXEOLF

,GHQWLILFDWLRQ

3OHDVH HQWHU UHYLHZ DOO DSSOLFDEOH LQIRUPDWLRQ 5HTXLUHG ILHOGV DUH LQGLFDWHG

*HQHUDO ,QIRUPDW

,QVWLWXWLRQ 1DPH 1RUWKHDVW 7H[DV &RPPXQLW\ &ROOHJH

\$GGUHVV)0

\$GGUHVV

&LW\ 0RXQW 3OHDVDQW

6WDWH 7;

=,3 &RGH

7HOHSKRQH (W

\$WKOHWLF 'HSDUW

\$WKOHWLF 'LUHFWRU 'U -RVK 6WHZDUW

\$GGUHVV 32 %R[

\$GGUHVV

&LW\ 0RXQW 3OHDVDQW

6WDWH 7;

=,3 &RGH

7HOHSKRQH (W

&KLHI \$GPLQLVWUD

&KLHI \$GPLQLVWUDWLYH 2IILFHU V
1DPH

7LWOH

7HOHSKRQH

)D[(W

(PDLO \$GGUHVV

,QVWLWXWLRQ 1RUWKHDVW 7H[DV &RPPXQLW\ &ROOHJH
8VHU , ' (

+HDG &RDFKHV 0HQ V 7HDPV

)RU HDFK PHQ V WHDP LQGLFDWH ZKHWKHU WKH KHDG FRDFK LV PDOH RU IH
WLPH EDVLV DQG ZKHWKHU WKH FRDFK ZDV HPSOR\HG E\ WKH LQVWLWXWLR
EDVLV E\ HQWHULQJ D LQ WKH DSSURSULDWH ILHOG
7KH 6ZLPLQJ DQG 'LYLQJ FRPELQH ILHOGV DOORZ XS WR KHDG FRDFKH
FRPELQH ILHOGV DOORZ XS WR

ODOH +HDG &RDFKHV)HPDOH +HDG &RDFKHV			
9DUVLV\ \$VVLJ QVGLJCHG WR	3DUW 7LPH	3DUW 7LPH	3DUW 7LPH	9DUVLV\ \$VVLJ QVGLJCHG WR	3DUW 7LPH	3DUW 7LPH	3DUW 7LPH
7HDPV WR 7HDP RQ D	,QVWLWXWLRQ	,QVWLWXWLRQ	,QVWLWXWLRQ	7HDPV WR 7HDP RQ D	,QVWLWXWLRQ	,QVWLWXWLRQ	,QVWLWXWLRQ
D 3DUW 7LPH	(PSOR\HH RU D 3DUW 7LPH	(PSOR\HH RU D 3DUW 7LPH	(PSOR\HH RU D 3DUW 7LPH	D 3DUW 7LPH	(PSOR\HH RU D 3DUW 7LPH	(PSOR\HH RU D 3DUW 7LPH	(PSOR\HH RU D 3DUW 7LPH
)XOO 7LPH %DVLV	,QVWLWXWLRQ	,QVWLWXWLRQ	,QVWLWXWLRQ)XOO 7LPH %DVLV	,QVWLWXWLRQ	,QVWLWXWLRQ	,QVWLWXWLRQ
%DVLV	(PSOR\HH	%DVLV	(PSOR\HH	%DVLV	(PSOR\HH	%DVLV	(PSOR\HH
%DVHE DOO				%DVHE DOO			
5RGHR				5RGHR			
6RFFHU				6RFFHU			
&RDFKLQJ				&RDFKLQJ			
3RVLWL RQ				3RVLWL RQ			
7RWDOV				7RWDOV			
&\$9(\$7				&\$9(\$7			



,QVWLWXWLRQ 1RUWKHDVW 7H[DV &RPPXQLW\ &ROOHJH

,QVWLWXWLRQ 1RUWKHDVW 7H[DV &RPPXQLW\ &ROOHJH
8VHU , ' (

+HDG &RDFKHV 6DODULHV 0HQ V DQG :

(QWHU RQ\ VDODULHV DQG ERQXVHV WKDW \RXU LQVWLWXWLRQ SD\ KHDG
EHQHILWV RQ WKLV VFUHHQ
'R QRW LQFOXGH YROXQWHHU FRDFKHV LQ FDOFXODWLQJ WKH DYHUDJH VDO
)RU KHOS FDOFXODWLQJ WKH)7(WRWDO FOLFN RQ WKH ,QVWUXFWLRQV OLQ

0HQ V 7HDPV :RPHQ V 7HDPV

\$YHUDJH \$QQXDO ,QVWLWXWLRQDO 6DODU\ SHU +HDG &RDFKLQJ 3RVLWLRQ IRU
FRDFKLQJ GXWLHV RQ\

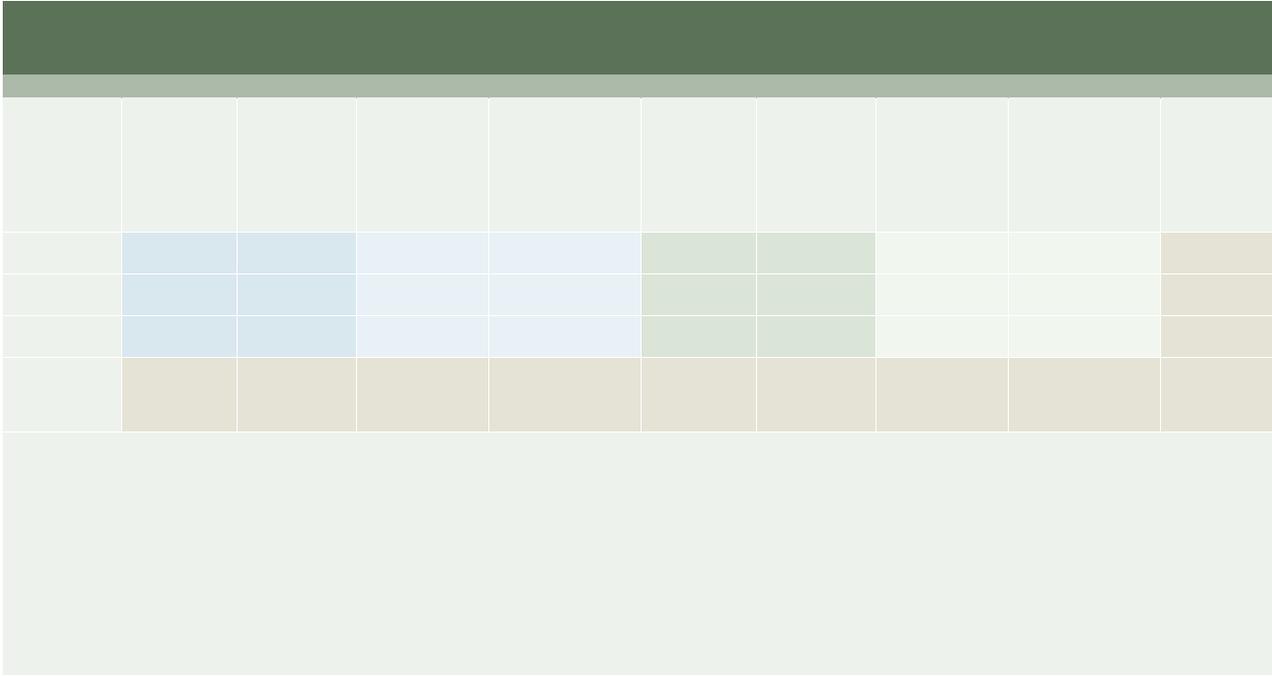
1XPEHU RI +HDG &RDFKLQJ 3RVLWLRQV 8VHG WR &DOFXODWH WKH \$YHUDJH
1XPEHU RI 9ROXQWHHU +HDG &RDFKLQJ 3RVLWLRQV 'R QRW LQFOXGH WKHVH
FRDFKHV LQ \RXU VDODU\ RU)7(FDOFXODWLQJ

\$YHUDJH \$QQXDO ,QVWLWXWLRQDO 6DODU\ SHU)XOO WLPH HTXLYDOHQW)7(
6XP RI)XOO 7LPH (TXLYDOHQW)7(3RVLWLRQV 8VHG WR &DOFXODWH WKH \$YHUDJH
&\$9(\$7



,QVWLWXWLRQ 1RUWKHDVW 7H[DV &RPPXQLW\ &ROOHJH
8VHU , ' (

\$VVLVWDQW &RDFKHV 0HQ V 7HDP



,QVWLWXWLRQ 1RUWKHDVW 7H[DV &RPPXQLW\ &ROOHJH
8VHU , ' (

\$VVLVWDQW &RDFKHV :RPHQ V 7HD

)RU HDFK ZRPHQ V WHDP LQGLFDWH ZKHWKHU WKH DVVLVWDQW FRDFK LV P
SDUW WLPH EDVLV DQG ZKHWKHU WKH FRDFK ZDV HPSOR\HG E\ WKH LQVWL
EDVLV E\ HQWHULQJ D LQ WKH DSSURSULDWH ILHOG

ODOH \$VVLVWDQW &RDFKHV)HPDOH \$VVLVWDQW &RDFKHV

9DUVLW\ \$VVLVWDQW LQGLJCHG WR	3DUW 7LPH	9DUVLW\ \$VVLVWDQW LQGLJCHG WR	3DUW 7LPH
7HDPV WR 7HDV HDP RQ D	,QVWLWXWLRQ	7HDPV WR 7HDV HDP RQ D	,QVWLWXWLRQ
D 3DUW 7LPH	(PSOR\HH RU D 3DUW 7LPH	D 3DUW 7LPH	(PSOR\HH RU D 3DUW 7LPH
)XOO 7LPH%DVLV,QVWLWXWLRQ	XOO 7LPH%DVLV,QVWLWXWLRQ)XOO 7LPH%DVLV,QVWLWXWLRQ	XOO 7LPH%DVLV,QVWLWXWLRQ
%DVLV	(PSOR\HH	%DVLV	(PSOR\HH

5RGHR

6RFFHU

6RIWEDOO

&RDFKLQJ

3RVLWLQJ

7RWDOV

&\$9(\$7



,QVWLWXWLRQ 1RUWKHDVW 7H[DV &RPPXQLW\ &ROOHJH
8VHU , ' (

2SHUDWLQJ *DPH 'D\ ([SHQVHV 0HQ V D 7HDPV E\ 7HDP

2SHUDWLQJ H[SHQVHV DUH DOO H[SHQVHV DQ LQVWLWXWLRQ LQFXUV DWWUL
DWKOHWLF FRQWHVWV FRPPRQO\ NQRZQ DV JDPH GD\ H[SHQVHV IRU \$ /
HTXLSPHQW IRU FRDFKHV WHDP PHPEHUV VXSSRUW VWDII LQFOXGLQJ EXV
RWKHUV DQG % 2IILFLDOV

)RU D VSRUW ZLWK D PHQ V WHDP DQG D ZRPHQ V WHDP WKDW KDYH D FRPELQHG EXGJHW FO
5HSRUW DFWXDO QXPEHUV QRW EXGJHWHG RU HVWLPDWHG QXPEHUV 3OHDVH GR QRW URXQG

0HQ V 7HDPV :RPHQ V 7HDPV

9DUVLW\ 7HDPV3DUWLFLSDQW2SHUDWLQJ\3DUWLFLSDQW2SHUDWLQJ\7RWDO 2SHUDWLQJ
([SHQVHV SHHP ([SHQVHV SHHP ([SHQVHV
3DUWLFLSDQW 3DUWLFLSDQW

%DVHEDOO

5RGHR

6RFFHU

6RIWEDOO

7RWDO 2SHUDWLQJ

([SHQVHV 0HQ V DQG

:RPHQ V 7HDPV

&\$9(\$7



1RWH 7KLV VFUHHQ LV IRU JDPH GD\ H[SHQVHV RQO\

,QVWLWXWLRQ 1RUWKHDVW 7H[DV &RPPXQLW\ &ROOHJH
8VHU , ' (

7RWDO 5HYHQXH V 0HQ V DQG :RPHQ V

<RXU WRWDO UHYHQXH V PXV FRYHU \RXU WRWDO HISHQVHV
(QWHU DOO UHYHQXH V DWWULEXWDEOH WR LQWHUFROOHJLDWH DWKOHWLF D
DQG RSWLRQV DQ DWKOHWLF FRQIHUHQFH WRXUQDPHQW RU ERZO JDPHV F
LQVWLWXWLRQDO VXSSRUW SURJUDP DGYHUWLVQJ DQG VDOHV UDGLR DQG
VSRUW FDPV VWDWH RU RWKHU JRYHUQPHQW VXSSRUW VWXGHQW DFWLYL
UHYHQXH V DWWULEXWDEOH WR LQWHUFROOHJLDWH DWKOHWLF DFWLYLWLHV
5HSRUW DFWXDO QXPEHU V QRW EXGJHWHG RU HVWLPDWHG QXPEHU 3OHDVH GR QRW URXQG
9DUVLW\ 7HDPV 0HQ V 7HDPV RPHQ V 7HDPV 7RWDO

%DVHEDOO

5RGHR

6RFFHU

6RIWEDOO

7RWDO 5HYHQXH V RI DOO 6SRUWV ([FHSW)RRWEDOO DQG %DVNHWEDOO

&RPELQH

7RWDO 5HYHQXH V 0HQ V DQG :RPHQ V 7HDPV

1RW \$OORFDWHG E\ *HQGHU 6SRUW 5HYHQXH V QRW DWWULEXWDEOH WR D
SDUWLFXODU VSRUW RU VSRUWV

*UDQG 7RWDO IRU DOO 7HDPV LQFOXGHV E\ WHDP DQG QRW DOORFDWHG E\
JHQGHU VSRUW

&\$9(\$7



,QVWLWXWLRQ 1RUWKHDVW 7H[DV &RPPXQLW\ &ROOHJH

,QVWLWXWLRQ 1RUWKHDVW 7H[DV &RPPXQLW\ &ROOHJH
8VHU , ' (

6XSSOHPHQWDO ,QIRUPDWLRQ RSW

7KL V VFUHHQ PD\ EH XVHG WR KHOS WKH UHGHU EHWWHU XQGHUVWDQG WK
VWXGHQW DWKOHWH PDNH DQ LQIRUPHG FKRLFH RI DQ DWKOHWLFV SURJUDP
7KL V LQIRUPDWLRQ ZLOO EH YLHZDEOH RQ WKH (\$ SXEOLF ZHEVLWH 3OHD
PHVVDJHV WR WKH KHOS GHVN
7R H[SODLQ VSHFLILF GDWD HQWHUHG RQ D SUHYLRXV VFUHHQ SOHDVH XVH



(TXLW\ LQ \$WKOHWLFV 'LVFORVXUH

7KDQN \RX IRU XSGDWLQJ \RXU UHJLVWUDWL RQ LQIR
WKH (TXLW\ LQ \$WKOHWLFV 'LVFORVXUH \$FW GDW
3OHDVH UHPHPEHU WR FRPSOHWH DQG ORFN \RXU VXUYH

5HJLVWHUHG .H\KROGHU

7RQL /D%HII

(

7KLV FHUWLILFDWH ZDV SUHSDUHG RQ 6HSWHPEHU

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